



PROMOTE COMMITTEE CHARTER

Last Updated: 10/28/25

Goal #2: *FLC is the leader in communicating federal technology transfer opportunities and successes.*

Objective 1: *Increase reach and engagement with FLC stakeholders through targeted communications.*

Objective 2: *Increase the understanding of federal technology transfer and its value to the U.S.*

Objective 3: *Develop communication offerings that are inclusive of diverse and relevant audiences.*

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Promote Operational Plan

Goal #2: FLC is the leader in communicating federal technology transfer opportunities and successes.

Objective #1: Increase reach and engagement with FLC stakeholders through targeted communications.

Activities/ Tactics	FLC Staff Responsibility	Others Responsible (EB, Committees, Subcommittees, Other Stakeholders)	Fiscal Resources	Timeline	New Equipment & Infrastructure	Measures of Success/ Indicators of Achievement
Strategy #1: Identify and characterize FLC stakeholders, their interests, needs, and engagement preferences . Complete						
<ul style="list-style-type: none">Internal Focus: Add meta tags to the existing FLC Impexium database to identify internal stakeholders. (DONE)Survey/interview stakeholders to understand their needs, interests and engagement preferences. (DONE)Identify and document any deficiencies and best practices for future communications. (DONE)Update Impexium based on document outlining stakeholder identification and characterization (DONE).	<ul style="list-style-type: none">Develop initial list of internal stakeholders and characterize by interests, needs, engagement preferences.Prepare surveys/interviews and execute (work in conjunction with Facilitate and Educate to avoid duplicative efforts).Review results of interviews from comms plan '20-'25 for additional info.Update/revise internal stakeholder list as needed.	<ul style="list-style-type: none">Identify key stakeholders.Provide SME questions.	Labor	Q1 2024– Q4 2025	\$0.00	Stakeholder identification and characterization added and updated in Impexium.

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Strategy #2: Develop a focus group for under-represented and non-participating labs to understand why they do (or don't) engage with FLC. Complete						
<ul style="list-style-type: none">Non-participant focus: Identify and build list of under-represented/non-participating labs for focus group outreach. (DONE)Develop focus group questions and survey methodology (to coordinate w/Facilitate/Educate). (DONE)Conduct at least three focus groups with under-represented and non-participating labs. (DONE)Conducted Impact and Engagement survey during NM25 and Town Hall to reach minimally engaged. (DONE)Identify and document at least one to three strategies to engage non-participating and under-represented labs. (In 2026 Comms Plan)Monitor and report on representation changes from identified labs annually. (ONGOING)	<ul style="list-style-type: none">Develop list of under-represented/non-participating labs from list of internal stakeholders and schedule and hold focus groups (two).Document findings and evaluate current engagement product mix for relevancy.Update comms strategies and products to reflect strategy #2 findings.	<ul style="list-style-type: none">Assist with identifying under-represented/ non-participating labs.Provide SME questions for focus groups.Participate in several focus groups and interviews.	Labor	Plan complete; Ongoing implementation	\$0.00	Measurement of engagement/engagers and examine labs in Impexium

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Strategy #3: Conduct surveys and interviews to better understand external stakeholder groups and how to effectively engage them. Complete							
	<ul style="list-style-type: none"> External focus: Identify external stakeholder groups (private sector, univ, govt); (coordinate w/ Facilitate/Educate). (DONE) Rank external stakeholders by mission impact and establish a baseline communication effectiveness score for top three groups. (DONE) Build a series of questions for survey and interviews focused on the characteristics of the four to five most important external stakeholder groups. (DONE) Review findings, identify and document one to three strategies/actions for improving communications with each group. (DONE) Track effectiveness of communication changes over time. (ONGOING) 	<ul style="list-style-type: none"> Prepare list of external stakeholders. Work with committee on question development for survey. Send survey and analyze results. Document findings and evaluate current engagement product mix for relevancy. Update comms strategies and products to reflect strategy two findings. 	<ul style="list-style-type: none"> Work with staff on development of SME questions to ask for surveys/interviews. 	Labor	Plan complete; Ongoing implementation	\$0.00	Number of users for products by FY and quarterly – increasing YOY

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Strategy #4: Develop targeted communications plan based on FLC stakeholder needs (update communications plan). IN PROGRESS							
	<ul style="list-style-type: none">Objective 1 is the result of the data-gathering phase (market research, surveys, focus groups) necessary to build a new comms plan to better engage our core audiences; including public-facing products segmented by FLC products (for example LTIYL – hospital targets biomedical community etc.). (DONE)Develop messaging templates for targeted communications, based on feedback from surveys, interviews, and focus groups. (DONE)Track the success of communications products and adjust strategy based on feedback. (ONGOING)	<ul style="list-style-type: none">Make updates to Comms Plan 2020-2025. (DONE)For new plan: outline FLC products per target audience, including introduction of any new products (podcasts), and utilize the characterization document to create more impactful messaging. (DONE & ONGOING)	<ul style="list-style-type: none">Review comms plan and provide feedback for refinement.	Labor	Complete Q1 2026	\$0.00	Complete Comms Plan to achieve strategic plan's goal to be the leader in communicating federal T2 opportunities and successes. Establish baseline metrics: YOY Metrics: <ul style="list-style-type: none">Website +20% page viewsLTIYL +20% tour visitsSocial +25% audience engagementEmail: +5% open rates

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Objective #2: Increase the understanding of federal technology transfer and its value to the U.S.

Activities/ Tactics	FLC Staff Responsibility	Others Responsible (EB, Committees, Subcommittees, Other Stakeholders)	Fiscal Resources	Timeline	New Equipment & Infrastructure	Measures of Success/ Indicators of Achievement
Strategy #1: Map federal laboratory ecosystems across the country. IN PROGRESS						
<ul style="list-style-type: none">• Determine critical zones of high federal lab density and/or where major federal labs are located for targeted communications. (DONE)• For each critical zone, identify and document tech focus areas, major universities, business development and trade groups for the relevant labs. (IN PROGRESS)• Collaborate with Facilitate to develop an interactive map to highlight ecosystems and tech focus areas. (DONE)• Share interactive product on FLC website (DONE)• Incorporate FLC map with NIST output when available. (DONE)• Establish eGroups based on ecosystems. (IN PROGRESS)	<ul style="list-style-type: none">• Build list of tech areas and federal labs.• Collaborate with Facilitate to build and launch ecosystem map feature through PowerBI.• Integrate relevant data from NIST and/or other sources when available.	<ul style="list-style-type: none">• Guide identification of tech areas by providing information on federal lab ecosystems.	Unknown	Q4 2024 – Q1 2026 2026		Offer tech-focused eGroups as discussion groups (need volunteers to moderate).

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Strategy #2: Refine new FLC communications strategy/plan (including products and channels) to engage new stakeholders.							
IN PROGRESS							
	<ul style="list-style-type: none">• Create a one-year Communications Plan for FY26, followed by a three-year plan that aligns with the three-year FLC Strategic Plan that will begin in FY27. (IN PROGRESS)• As communications plan is launched, monitor market changes among audience and after one year, refine per market/product needs. (ONGOING)• Establish a regular update timeline for stakeholder data validation. (DONE)	<ul style="list-style-type: none">• Utilize data from updated information on all FLC products and channels as refine plan.• Utilize characterization document with results of focus groups and under-represented labs interviews.	<ul style="list-style-type: none">• Provide guidance and feedback on comms plan including targeted messaging for all products and channels.	Labor	Q4 2025 - 2026	NA	Share, post, and implement a communications plan with stakeholder characterization results for FLC products and channels.

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Strategy #3: Evolve the FLC Awards program to reflect stakeholder needs. Complete

<ul style="list-style-type: none">• Coordinate with stakeholder engagement teams to include survey and focus group questions related to FLC awards. (DONE)• Refine Awards Plan to incorporate updated information on stakeholder needs. (DONE; All categories revised in 2024.)• Review/assessment of the Regional Award. (DONE)• Move to a new submission platform (Cadmium). (DONE)• At the close of the submission period, survey submitters for feedback on the nomination process. (ONGOING)• Convert Awards submissions into LIA stories when applicable. (DONE)	<ul style="list-style-type: none">• Collect information and incorporate into a new Awards plan.	<ul style="list-style-type: none">• Awards Committee to provide feedback and guidance for new plan and determine based on award metrics if categories should be eliminated or new ones promoted.	Labor	Plan complete; Ongoing implementation	\$0.00	Present and post an updated Awards plan incorporating stakeholder needs with refined criteria and/or new categories starting with the 2026 Awards Cycle. Increase award submissions 10% YOY. (Actuals: +20% in 2024, +28% in 2023)

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Objective #3: Develop communication offerings that are inclusive of diverse and relevant audiences.

	Activities/ Tactics	FLC Staff Responsibility	Others Responsible (EB, Committees, Subcommittees, Other Stakeholders)	Fiscal Resources	Timeline	New Equipment & Infrastructure	Measures of Success/ Indicators of Achievement
Strategy #1: Develop information to engage audiences more effectively. Complete							
	<ul style="list-style-type: none"> • Create new product(s). (DONE-podcast; ONGOING) • Improve understanding of podcast audience to increase reach/impact. (DONE; ONGOING) • Add new LTIYL tours to target new communities (DONE-school; ONGOING) • Leverage content (including Planner and Award submissions) for multiple uses. (DONE; ONGOING) • Expand video formats to produce more LIA videos. (DONE; ONGOING) • Leverage materials developed for other organizations (e.g. AUTM) to better understand the communication needs of diverse audiences. (ONGOING) • Create new FLC marketing materials (brochures, web page, emails, etc.) with targeted language to better engage FLC's different audiences. (DONE; ONGOING) 	<ul style="list-style-type: none"> • Utilizing results of all interviews, focus groups and surveys, develop targeted marketing materials that are audience specific and determine language/products that would be most effective. 	<ul style="list-style-type: none"> • Provide guidance and feedback on all new marketing materials. 	Labor	Plan complete; Ongoing implementation	\$0.00	Measured the effectiveness of engaging audiences, including new brochures promoted to FLC's different audiences. YOY Metrics: <ul style="list-style-type: none"> - Website +20% page views - LTIYL +20% tour visits - Social +25% audience engagement - Email: +5% open rates - Brochures – +5% downloads and print requests

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Strategy #2: Identify gaps in current communications that are, or may be, limiting engagement from a broader audience . IN PROGRESS						
<ul style="list-style-type: none">• Conduct a communications audit on all FLC materials to identify gaps that may be limiting engagement among a broader audience before refining the plan. (DONE)• Plan one to three new projects to update existing materials. (DONE; legislative, member, and business outreach campaigns; tech marketplace; newswire content)• Develop and execute a plan for outreach to new agency leaders and Congress before the budget about the value of T2 and FLC. (IN PROGRESS)• Collaborative communications state-specific pilot products with AUTM to demonstrate the value of T2. (2026)	<ul style="list-style-type: none">• Audit all FLC marketing materials and identify gaps that may limit reach.• Prepare a report for committee on findings.	<ul style="list-style-type: none">• Review findings from communications audit and provide guidance and feedback on improving and/or creating new pieces that would more effectively engage a broader audience.	Labor	Q2 2024 – Q4 2025	\$0.00	Complete communications audit to clearly identify gaps and incorporate findings into refined communications plan to avoid limiting engagement.

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Strategy #3: Develop a communications strategy to better engage national organizations (i.e. FLC strategic partners). IN PROGRESS						
<ul style="list-style-type: none">Research and develop a comprehensive outreach list for all FLC strategic partners, including POCs.Communicate with other organizations to understand how to best communicate with their members.Include in communications plan to engage FLC strategic partners via most appropriate FLC products.Identify and promote partners' relevant priorities and opportunities with FLC audience.	<ul style="list-style-type: none">Identify and reach out to strategic partners to learn what aspects of the FLC would engage them more. For example:<ul style="list-style-type: none">- podcast guests- trade show booths- expanding partnershipsInclude findings factoring needs of the different organization and how the FLC plans to effectively engage in the FY27-29 comms plan.	<ul style="list-style-type: none">Help identify strategic partners that the FLC should engage with.Provide guidance and feedback on new FY27-29 comms plan section to better engage with strategic partners.	Labor	Q1-Q4 2026	\$0.00	Complete FY27-29 communications plan with strategy on how to engage strategic partners through language and product updates for how to better connect with strategic partners. Monitor results for continued refinement.