

ANNUAL REPORT

TO THE PRESIDENT AND CONGRESS

federallabs.org







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Our commitment to advancing federal technology federal technology transfer was met with unprecedented engagement and growth, positioning the FLC for continued success and a lasting positive impact."

Whitney Hastings

FLC Chair

FLC EXECUTIVE BOARD

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Human Services

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Scan to Learn More About the FLC Board



Letter From the FLC Chair

Fiscal 2023 was a transformative year for the Federal Laboratory Consortium (FLC). Our commitment to advancing federal technology transfer was met with unprecedented engagement and growth, positioning the FLC for continued success and a lasting positive impact on technology transfer and innovation.

Through targeted programming and promotions, we achieved a 56% increase in registrants for educational and partnership-focused events compared with 2022. These events both in person and online — spread best practices and brought together public and private stakeholders to plant the seeds for future partnerships. Our flagship event, the National Meeting, broke in-person attendance records as the community eagerly reunited in person for the first time since 2019.

The FLC's digital presence flourished, extending our reach and impact exponentially. Across all platforms, our social media audience grew over 14% and viewers interacted with our content 43% more often than the previous year. Web traffic saw an extraordinary surge, with unique page views more than tripling from 2022 and unique visitors increasing nearly 250%. We also elevated communications to our membership, winning a silver AM&P Network EXCEL Award for newsletter redesign.

The swell of online traffic is thanks in part to the rollout of a sleek new design for LabTech in Your Life, an interactive feature designed to educate the public on the broad impact and value of federal technology transfer (T2). LabTech in Your Life is a virtual city where visitors discover dozens of everyday products invented in federal labs. The upgraded animation style and the addition of a hospital tour helped draw more than six times the page visits as in the previous year.

Finally, the FLC's leadership approved a Strategic Plan focused on expanding educational opportunities, deepening audience engagement, connecting federal labs with industry partners, and integrating a comprehensive diversity, equity, inclusion and accessibility policy to ensure that everyone can contribute to American innovation and economic growth.

This annual report outlines our organization's continued efforts on behalf of our member labs and their technology transfer partners. In accordance with 15 U.S. Code § 3710(e)(6) and on behalf of the members of the FLC, I am pleased to present the FLC 2023 Annual Report to the President and Congress.

Respectfully,

Whitney Hastings FLC Chair

FLC Organization

The FLC is the formally chartered, nationwide network of more than 300 federal laboratories, agencies and research centers that fosters commercialization best practices, strategies and opportunities for accelerating federal technologies out of the labs and into the marketplace.

Through American taxpayers' investment in federal laboratories' research and development (R&D) efforts, scientific and technological breakthroughs can take place and return dividends to our economy. New industries, businesses and jobs are just a few of the benefits that result when an innovation is brought to market, through a collaborative process called technology transfer, or T2. The FLC promotes its member labs and the T2 profession, educates labs and their prospective partners about the T2 process, and facilitates the partnerships that drive these achievements. Accordingly, the FLC's organizational structure reflects those three foundational pillars: Promote, Educate and Facilitate.

In 2023, FLC leadership approved a new Strategic Plan under a cooperative agreement with AUTM, a nonprofit leader supporting the development of academic technology transfer and research that changes the world and drives innovation forward. This comprehensive plan takes a multipronged approach to enhancing the innovation ecosystem while upholding the core values of collaboration, excellence, inclusivity and integrity.



For more information on the FLC, please visit www.federallabs.org.



PROMOTE

Actively promote availability, benefit and value of federal laboratory assets through T2 to improve national economic prosperity and execution of lab missions.



EDUCATE

Provide progressive full-spectrum education and training (E&T) and networking opportunities for federal T2 professionals and key internal stakeholders.



FACILITATE

Proactively engage and leverage partnerships that connect relevant private sector partners with individual federal laboratories to increase measurable outcomes.

2023 BY THE NUMBERS

ATTENDANCE AT FLC EVENTS



TOTAL REGISTERED **ATTENDEES**

56%

INCREASE COMPARED TO 2022

SOCIAL MEDIA GROWTH











AUDIENCE GREW

14.2%

TOTAL **ENGAGEMENTS GRFW**

17.5%

For each impression, our audience engaged 43.7% more often and clicked 48.8% more links on our posts than during the previous year.



WEBSITE TRAFFIC

Visitors to federallabs.org

Unique Page Views



4335%

Individual Users

48,196

119,118

NATIONAL AWARDS



Nominations

Winners

Anencies

Represented

WINNERS BY REGION

Far West

Mid-Atlantic

Mid-Continent

Midwest Northeast

Southeast

1 10 2

*Some categories include multiple agencies and regions, so the total will not match the number of winning nominations.

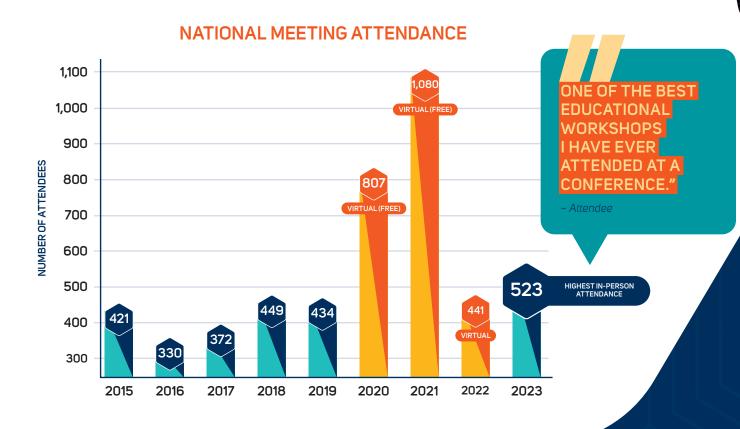
WINNERS BY AGENCY



2023 NATIONAL MEETING

EPIC RETURN

For the first time since 2019, the biggest annual event in federal T2 was held in person. After three years of virtual events, a record number of in-person attendees gathered for educational workshops, insightful discussions and priceless opportunities to connect with colleagues and potential partners.



SATISFACTION GUARANTEED

87% felt the event met or exceeded their expectations

95% considered it a valuable time investment

Networking

was the highest-rated element of the meeting

MEETING OF MANY

Attendees represented the government and the private sector, hailing from **35 states** (plus the District of Columbia) and **four countries across three continents**.



TRAINING DAY

Before the first session or opening keynote, more than two-thirds of registrants arrived a day early to attend training courses targeting a range of career paths and experience levels.

TOP-RATED COURSES

RANK TITLE

1 Leadership and Communication

2 Marketing the Lab Inside and Out

3 CRADA

4 Negotiation Tips for T2 Professionals

Intellectual Property for T2 Professionals



TAP TO CONNECT

Though the National Meeting is billed as an educational event, networking is a huge draw — especially after three years of virtual events. The FLC Connect app was key to helping attendees connect.

More than 70% used the app to send messages, schedule meetings and exchange virtual business cards.





Innovating to a brand new beat

NATIONAL MEETING

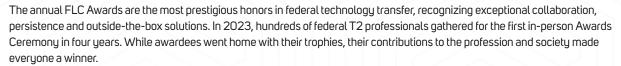
2023

March 28-30 | Cleveland, OH

FLC 2023 Annual Report | 9

FLC AWARDS

Celebrating Top-Tier T2





2023 Awards by the Numbers

AWARDS SUMMARY





Nominations

Agencies Represented



WINNERS BY REGION -



Mid-Atlantic

Mid-Continent

Midwest

Northeast

Southeast



*Some categories include multiple agencies and regions, so the total will not match the number of winning nominations.

WINNERS BY AGENCY











And the Winners Are ...

The 2023 class of FLC awardees included 24 winning teams and individuals representing 10 federal agencies and dozens of labs across the nation. The recipients were selected for their achievements in homeland security, food waste, preventive health and much more. Scan the QR codes to learn more about each winner.



MIT Lincoln Laboratoru Video Analysis Tool Accelerates Forensics for Homeland and Commercial Securitu



MIT Lincoln Laboratoru Security Verification Software Gives Cloud Users Extra Protection for Sensitive Data Commercial Securitu



Gentechnical and Structures Laboratory | U.S. Air Force Civil Engineer Center Technology Offers a Fast, Economical and Durable Asphalt Repair Solution



U.S. Army Research Institute of Environmental Medicine U.S. Army Medical Research & **Development Command** Sensor-Based Tech Detects Heat Stress Before Complications Occur



Oak Ridge National Laboratoru Food Waste Conversion Process Has Environmental and Economic Potential



Oak Ridge National Laboratory Advanced Communications Network Expands Utility of Remote-Controlled Drones



Pacific Northwest National

Tracking Technology Increases Security of Radioactive Materials While in Transit



U.S. Geological Survey New Method of Treating Ballast Water on Ships Can Reduce Spread of Invasive



Department of Veterans Affairs Wand-Based Camera Helps Patients Find Problem Skin Areas Before They Worsen



Agricultural Research Service nedy Space Cente Tech for Monitoring Crops in Space Could Also Benefit Agriculture on Earth



National Institute of Standards and Technology | National Institutes of Health Collaboration Streamlines the

Transition and Updating of the iEdison Compliance System



Sandia National Laboratories | U.S. Army Rapid Capabilities and Critical Technologies Office | Naval Sea Systems Command and Strategic Systems Programs

Partnerships Help Scale Hupersonic



National Geospatial-Intelligence Agency Technology Accelerator Helps Identify Local Industry Partners to Meet Lab's Unique



Oak Ridge National Laboratory Lab and Partners Re-Envision Their Region as a Nuclear Energy Hub



Aquatic Animal Health Research Unit Development of Disease-Resistant Tilapia Boosts Aquaculture Profits



Agricultural Research Service, Midwest Area Partnership Enhances Soil Drainage Process to Reduce Risk of Aquatic 'Dead Zones'



U.S. Army Corps of Engineers Pacific Northwest National Laboratory

Collaboration Helps Convert Harmful Algal Blooms Into Valuable Resources



U.S. Naval Research Laboratory

Navy Creates Licensing Program for Intellectual Property Protected Under



Science and Technologu Directorate U.S. Coast Guard Research & Development Center U.S. Coast Guard Research, Development, Test & Evaluation and Innovation Program

Innovation Center Tests and Transitions Tech for Coast Guard Use



National Energy Technology Laboratoru Chris Bond: Engaging Researchers to Streamline T2 Processes and Amplify Lab

Performance



Federal Bureau of Investigation Jonathan Spielman: Networking and Innovating to Build a T2 Program From the Ground Up



U.S. Army Combat Capabilities Development Command Chemical Biological Center Eric Moore, PhD: Prioritizing and Promoting Tech Transfer Paus Off for Lab Director



National Security Agency Karen Presleu: Creating Opportunities to Share Knowledge in the FLC Community and Beyond



Research Center John Fisemann: Advocating for Inclusivity, Regional Recognition and Connections With Industru

ACCESSIBLE EDUCATION

Live Virtual Learning

Education is at the heart of the FLC's mission because successful T2 professionals continually learn from one another. Educational webinars make professional development flexible and convenient, covering a range of topics for various experience levels — and they draw crowds, accounting for 26% of registrations for all FLC-hosted events in 2023.



1,094 10% registered attendees from 2022

TOP 3



The Bayh-Dole Act: 2023
Regulatory Update

474 REGISTERED

Overview of the March 2023 revisions to Bayh-Dole regulations and their impact on labs and stakeholders.



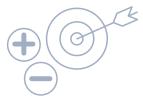


Anatomy of a Federal License Agreement

125 REGISTERED

Explanation of federal license agreements, their key sections and the obligations for both parties.

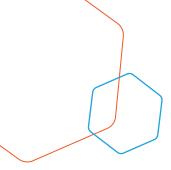




Provisional Patent
Decisions: How Provisional
Patents Can Pay Off for
Your T2 Office

124 REGISTERED

Lesson on U.S. provisional application requirements, pros and cons, tips and related case law.



On-Demand Education

Webinars and events are recorded and added to the FLC Learning Center, a full-service educational hub with an expansive library of courses and essential resources. Launched in 2022, the Learning Center's offerings and traction continue to grow, reaching 713 users in 2023.







Discover Our Content









Need help?

Path has some great support built right in. Just click on the question mark in the blue circle located in the bottom right of your screen. There are lots of great resources there, but if you can't find what you're looking for, reach out to FLC at thousand of finderal bish one:



▼EXPLORE THE FLC LEARNING CENTER

MOST POPULAR CONTENT

FLC Business Webinar

Overview of the FLC Business platform and tips for using the most powerful tool developed for federal lab resources. Learn more about FLC Business on page 18.

Introduction to CRADAs

Course defining Cooperative Research and Development Agreements (CRADAs), their function and when to use them.

CAREER PATHWAYS

The T2 umbrella covers a lot of ground. To help busy T2 professionals find the information they need quickly and easily, the FLC's learning materials are categorized into four career pathways.



■ INTELLECTUAL PROPERTY MANAGEMENT



 OPERATIONS AND ADMINISTRATION



■ AGREEMENTS



 MARKETING AND BUSINESS DEVELOPMENT

DRIVING AWARENESS

Empowering Innovation, Inspiring Growth

The FLC's Promote team informs and empowers stakeholders across the innovation ecosystem to capitalize on the consortium's indispensable tools, resources and opportunities. At the same time, we bolster external support through content that teaches the public about the value and impact of federal T2 as a vital engine of innovation and economic growth.

WEBSITE TRAFFIC

Visitors to federallabs.org



Unique Page Views

104,547

350,149

4335% 4247%

Individual Users

48,196

119,118

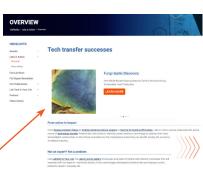
SHOW AND TELL

The Labs in Action series spotlights success stories in federal T2 — from improved security screening technology to innovative cancer treatments. To better engage visitors and bring these stories to life, the FLC added an eye-catching carousel to the web gallery and has incorporated more videos. The result: Unique page views more than tripled and visitors increased nearly

250% from the previous year.

(Learn more

on page 17.)



NATIONAL **MEETING**

(Learn more on page 5.)

HOME PAGE

SOCIAL MEDIA GROWTH

Audience grew 14.2% Total engagements grew 17.5%

For each impression, our audience engaged 43.7% more often and clicked 48.8% more links on our posts than during the previous year.

















LABTECH IN YOUR LIFE

Tech Innovation Showcase

LabTech in Your Life is a virtual world that highlights the everyday products and technologies that were invented in federal labs. In 2023, the rollout of sleeker, more modern graphics and the addition of a virtual hospital helped bring the growing city to life. These improvements and increased promotional efforts contributed to a surge in page visits of more than 500% compared with the previous year.

TECHNOLOGIES ADDED IN 2023









MRI ROOM

Superconducting Magnet Technology for Magnetic Resonance Imaging (MRI)

In the 1970s, Fermilab developed powerful magnets that conduct electricity extremely efficiently. Today, these magnets are at the heart of essential MRI machines in hospitals worldwide.

EMERGENCY ROOM

BRCA1 Genetic Test

Scientists at the NIEHS developed a simple genetic test to flag specific gene mutations — BRCA1 and BRCA2 — that come with a higher risk of hereditary breast and ovarian cancers. With a blood sample or oral rinse, this test allows patients to take preventive measures before cancer develops.



FLC PLANNER

Innovation on Display

Each picture tells a tale of tech transfer triumph.

The FLC Planner is a popular 14-month wall calendar that brings tech transfer to life through captivating images from federal labs, keeping the transformative impact of tech transfer in the spotlight all year round. The photos featured here were selected from 89 submissions to be featured in the 2024 Planner, highlighting the innovative work happening across the nation.

These photos give a glimpse of the groundbreaking tech transfer efforts taking place at our federal laboratories. Scan the QR code to discover the story behind each image.





National Cemetery **Administration**

Casket Transport and Lowering Device System



California Water **Science Center**

Evaluating Bee Pesticide Exposure From Sunflowers Photo credit (main): © David Woodfin, Angelique Johnson

Los Alamos National Laboratory (LANL)

Low-Cost, High-Performance Scalable Optoelectronics

Photo credit (inset): David Woodfin and Allen Hopkins | LANL



Chemical **Biological Center**

Colorimetric Sensing

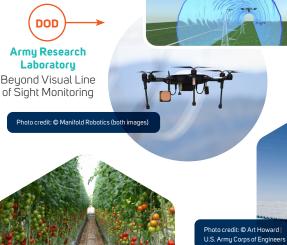


Photo credit: © Kai-Shu Ling, PhD

U.S. Vegetable Laboratory

USDA

Helping Farmers Mitigate Emerging Viral Disease in Greenhouse Tomatoes



Cold Regions Research and Engineering Laboratory

Understanding the Climate Effects of Atmosphere, Ice and Ocean Interactions

| DI I II INUMBERS | | |
|--------------------|--------------------------------|--|
| PHOTOS INCLUDED | REGION | |
| 3 | Far West | |
| 4 | Mid-Atlantic | |
| 2 | Mid-Continent | |
| 1 | Midwest | |
| 2 | Northeast | |
| 2 | Southeast | |
| PHOTOS INCLUDED | AGENCY | |
| 2 | Department of Agriculture | |
| 5 | Department of Defense | |
| 4 | Department of Energy | |
| 1 | Department of Health and | |
| | Human Services | |
| 1 | Department of the Interior | |
| 1 | Department of Veterans Affairs | |

FLC BUSINESS

Clearing the Road to Collaboration

The FLC revamped its FLC Business platform, a next-generation search tool for federal laboratory resources. FLC Business is the most comprehensive database of licensable technologies, laboratory facilities and equipment, patents, press releases, researchers and funding. The upgrade streamlined searches for improved functionality and raised the quality of the database's information by simplifying the process to update it. The result: a significant rise in page views and searches, strengthening this crucial connection point for potential partnerships and commercialization success.



◆EXPLORE THE FLC BUSINESS PLATFORM



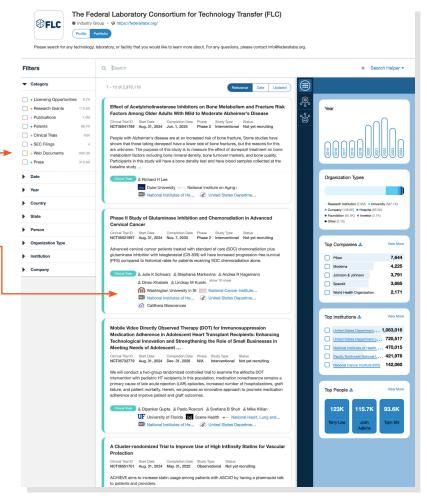
PAGE VIEWS

FLC Business searches than in 2022

Find licensable technologies, facilities, researchers and more across a variety of fields and federal agencies. Features allowing users to filter results by type, agency and lab make it easier to find the perfect partner.

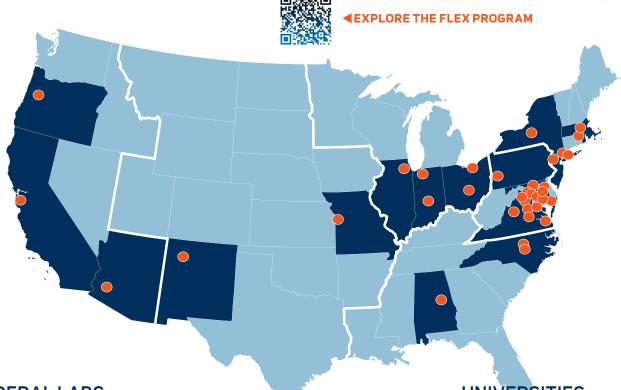
Every project needs a different piece to complete the commercialization puzzle, so users can narrow results to fit their needs.

Click on a search result to find details about the technology and a point of contact, expediting your journey to collaboration.



Innovative Program Connects Labs With Up-and-Coming Entrepreneurs

The Federal Lab Education Accelerator (FLEX) program bridges MBA students with federal labs, introducing the next generation of entrepreneurs to federal T2. Students participating in FLEX conduct market research on actual federal technologies, gaining invaluable experience. In return, federal labs receive insightful market assessments, creating a mutually beneficial exchange of knowledge and expertise. In the FLEX program's second year, the roster of labs and universities increased significantly, boosting the program's reach and impact exponentially.



FEDERAL LABS

CIA

CIA Labs

DOC

National Institute of Standards and Technology

Air Force Research Laboratory National Reconnaissance Office National Security Agency Naval Surface Warfare Center, Crane Division U.S. Army Combat Capabilities Development Command Army Research Lab U.S. Army Medical Research and **Development Command**

DOE

Fermilab National Energy Technology Laboratory Los Alamos National Laboratory

EPA

HHS

National Cancer Institute National Institute of Environmental Health Sciences

U.S. Geological Survey

DOT

Federal Aviation Administration

NASA

Ames Research Center Glenn Research Center Goddard Space Flight Center Langley Research Center

National Radio Astronomy Observatory

UNIVERSITIES

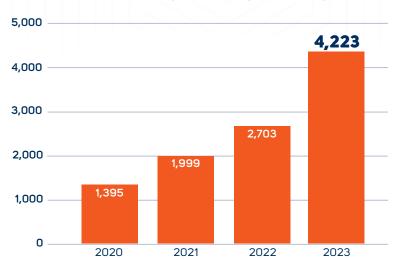
Arizona State University Bentley University Bowie State University **Brown University** Carnegie Mellon University Columbia University Cornell Universitu **Duke University** The George Washington University Georgetown University Johns Hopkins University New York University Rutgers University Stillman College University of Maryland University of Notre Dame

INDUSTRY ENGAGEMENT

Paving the Way for Partnerships

In federal T2, the right partnership can turn early tech into life-improving products — but labs and business professionals often need help finding each other. The FLC facilitates these vital collaborations through dynamic, targeted events where potential partners meet. In 2023, FLC-hosted events had 56% more registrants than in the previous year.

ATTENDANCE AT FLC EVENTS



TOP 3 PARTNERSHIPFOCUSED EVENTS



REGISTERED ATTENDEES

FLC NATIONAL MEETING

523 REGISTERED

The annual conference is both educational and partnership-oriented — but since it was the first National Meeting to be held in person since 2019, networking was an especially large draw for attendees.



NATIONAL CANCER INSTITUTE (NCI) TECHNOLOGY SHOWCASE

421 REGISTERED

An annual full-day event hosted in partnership with the NCI exploring how potential industry partners can work with the NCI and Frederick National Laboratory.



GREEN ENERGY INNOVATION EXPO

271 REGISTERED

A daylong event hosted with AUTM and the U.S. Patent and Trademark Office to highlight the impact of green energy in the fight against climate change, including panel discussions, networking sessions and a pitch competition.

SPOTLIGHT ON:



AUTM/FLC **ANIMAL HEALTH PARTNERING EVENT**

This event facilitated networking and knowledgesharing among stakeholders across the animal health industry. This forum fostered learning and professional growth while creating a vibrant community of like-minded professionals committed to driving progress in their fields.



Events to Connect

39% of FLC event attendance

Industry and Tech Events bring together stakeholders from across the innovation ecosystem within a specific technology area, such as artificial intelligence or biotech.

Lab Showcases offer virtual deep dives into federal labs, highlighting the lab's research, T2 activities, opportunities and successes.

of FLC event attendance

Member Connects are short, virtual events where a member lab or strategic partner shares its tech transfer activities.

of FLC event attendance

Partnering Forums foster collaboration and innovation by bringing together individuals and organizations with similar goals and passions to exchange ideas and gain knowledge.

Building Vital Partnerships

The FLC enthusiastically collaborates with government, industry and academic organizations to connect their stakeholders with federal lab resources. By fostering cooperative communication, networking events, technology showcases and exhibition opportunities, these alliances bolster the FLC's mission to amplify technology transfer impact and assist all members of the federal T2 community.

NEW 2023 STRATEGIC PARTNERSHIPS





RTI INNOVATION ADVISORS assists government agencies by developing innovation strategies, finding partners to license and commercialize inventions, training entrepreneurs and researchers on startup methodologies, and engaging with regional innovation ecosystems to accelerate technology transfer and commercialization.





MARYLAND TECH COUNCIL is a collaborative community that is actively engaged in building strong technology and life science industries by providing resources and assistance to small life science and technology businesses and entrepreneurs.





EARTHX is an international nonprofit environmental organization dedicated to educating and inspiring people and organizations to take action toward a more sustainable future worldwide.





DEFENSEWERX is a neutral facilitator, connecting a global network of individuals, businesses, academia and government organizations to enable creative and integrated solutions supporting national security.





MISSISSIPPI ENTERPRISE FOR TECHNOLOGY is

the state's hub for advocacy, business development and connectivity for the Stennis Space Center and the South Mississippi space and defense ecosystem.

STRATEGIC PLAN

Charting the Course

To continue its substantial progress, the FLC approved a new Strategic Plan, outlining its mission, vision and strategic goals to support federal laboratories' technology transfer efforts. This comprehensive plan takes a multipronged approach to enhancing the innovation ecosystem while upholding the core values of collaboration, excellence, inclusivity and integrity.



■EXPLORE THE FLC STRATEGIC PLAN



GOAL:

Deliver comprehensive education for federal technology transfer.

- Increase educational content targeted to four distinct career pathways: Intellectual Property Management, Agreements, Operations and Administration, and Marketing and Business Development.
- Increase stakeholders' awareness of the FLC's educational offerings.
- Elevate the prestige of the T2 profession.



GOAL:

Be a leader in communicating federal technology transfer opportunities and successes.

- Increase reach and engagement with FLC stakeholders through targeted communications.
- Raise public understanding of federal technology transfer and its national value.
- Deploy communications that are inclusive of diverse and relevant audiences.





GOAL:

Provide an inclusive access point to connect federal labs and external partners.

- Increase the number of federal labs actively engaged and participating with FLC partnering initiatives.
- Increase the number of external stakeholders engaged with FLC partnering initiatives.
- Enhance stakeholder experience to create opportunities for federal and non-federal stakeholders to collaborate.



GOAL:

Fully integrate diversity, equity, inclusion and accessibility (DEIA) principles into FLC culture.

- > Strengthen DEIA awareness, administration and accountabilitu in the FLC.
- Create an informed road map and frameworks to increase DEIA integration.
- Communicate DEIA activities and progress on a continuing basis.

2023 Financial Statement

By statute (15 U.S. Code § 3710[e][7]), the FLC receives its funding as a stated percentage of the intramural research and development budget of each federal agency for the fiscal year. These funds are transferred to the National Institute of Standards and Technology (NIST) at the beginning of each fiscal year and then transferred by NIST to the FLC to conduct its activities.

AGENCY CONTRIBUTIONS TO THE FLC FOR **FISCAL 2023**

| AGENCY | AMOUNT INVOICED |
|---|-----------------|
| Department of Agriculture | \$140,720 |
| Department of Commerce | \$116,240 |
| Department of Defense | \$2,645,360 |
| Department of Energy | \$764,000 |
| Department of Health and Human Services | \$608,240 |
| Department of Homeland Security | \$27,200 |
| Department of the Interior | \$79,920 |
| Department of Transportation | \$22,400 |
| Department of Veterans Affairs | \$146,560 |
| Environmental Protection Agency | \$21,840 |
| National Aeronautics and Space Administration | \$296,880 |
| National Science Foundation | \$25,680 |
| TOTAL | \$4,895,040 |

SCHEDULE OF REVENUES AND DISBURSEMENTS

| Projected Revenues | \$5,191,390 |
|---|-------------|
| Agency Invoiced Contributions | \$4,895,040 |
| Budgeted Program Income | \$296,350 |
| Budgeted Disbursements | \$4,264,850 |
| Cooperative Agreement | \$3,699,850 |
| Budgeted NIST Administrative/Direct Charges | \$565,000 |



Federal Laboratory Consortium for Technology Transfer



info@federallabs.org

federallabs.org





